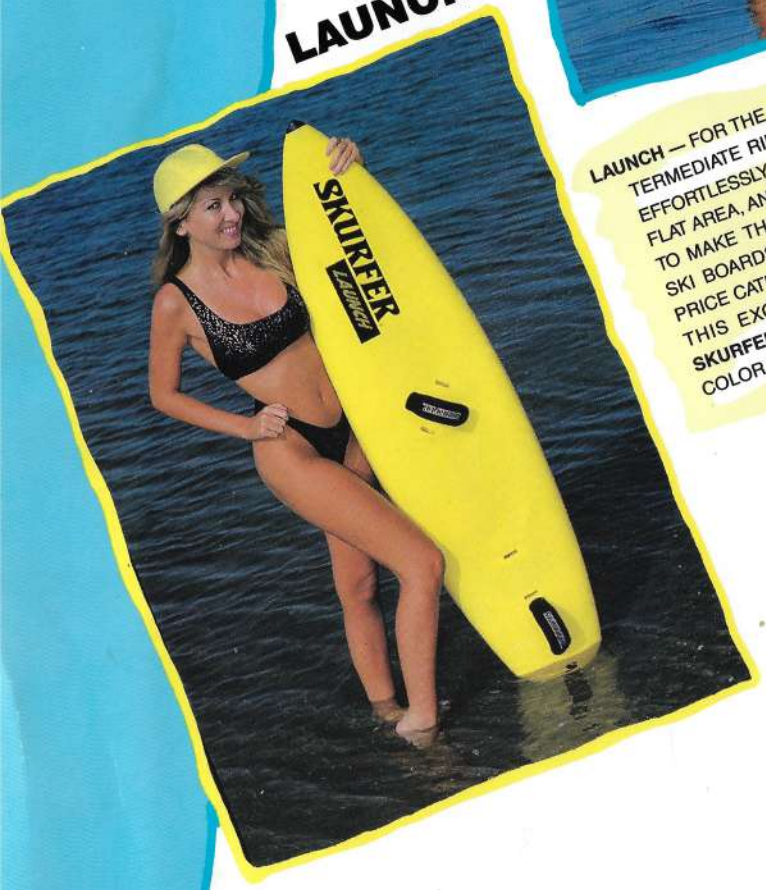
SKURFER®

experience the thrill

RAGE™

RAGE — CREATED FOR THE EXPERT RIDER WHO KNOWS WHAT HE WANTS AND WILL ACCEPT NO COMPROMISE. **THE SKURFER® RAGE PERFORMS!** THE FULLY INTERCHANGEABLE TRI-FIN SYSTEM AND WINGER SWALLOW TAIL DESIGN COMBINE TO MAKE THE **RAGE** RESPOND TO EVEN THE MOST SUBTLE DEMANDS. SPECIALLY DESIGNED NOSE CHANNELS, PLUS A BRAND NEW VERSATILE FOOTSTRAP SYSTEM ALLOW FOR INCREDIBLE AERIALS, PRECISION SLALOM TURNS, AND EFFORTLESS 360°S. THE **SKURFER® RAGE** IS TRULY THE ULTIMATE FOR THE SERIOUS SKI BOARDER.
COLORS AVAILABLE: TURQUOISE, MAGENTA, YELLOW

LAUNCH™



LAUNCH — FOR THE NOVICE THROUGH THE INTERMEDIATE RIDER, THE **LAUNCH** PLANES EFFORTLESSLY. THE WIDE BODY, INCREASED FLAT AREA, AND BEVELLED EDGES COMBINE TO MAKE THE BOARD THE STANDARD FOR SKI BOARDS IN THIS PERFORMANCE AND PRICE CATEGORY. LAUNCH YOURSELF INTO THIS EXCITING NEW SPORT WITH THE **SKURFER® LAUNCH.**
COLOR AVAILABLE: YELLOW

THE SKURFER® VEST IS A 4 BUCKLE TOURNAMENT VEST. STATE OF THE ART GRAPHICS MAKE THIS VEST HOT! TYPE 3 COAST GUARD APPROVED. AVAILABLE IN BOTH MENS AND WOMENS. MENS SIZES SM THROUGH XL. SPECIAL WOMENS CUT SX THROUGH LARGE.

BOARD BAGS — PROTECT YOUR INVESTMENT WITH **SKURFER®** BOARD BAGS. BLACK DURABLE FABRIC WITH GRAPHIC TO MATCH THE **LAUNCH**, THE **BLAST**, AND THE **RAGE!**

T-SHIRT — OUR POPULAR TEE WITH HOT **SKURFER®** GRAPHICS LETS YOU EXPERIENCE THE THRILL.
SIZES: SM-XL

BLAST™

BLAST — DESIGNED TO ENHANCE ALL LEVELS OF ABILITY, THE **BLAST** IS THE PERFECT ALL-AROUND BOARD. THE PROVEN CONCAVE BOTTOM DESIGN AND WING KEEL FIN GIVE THE **BLAST** INCREDIBLE ACCELERATION WHILE ALSO ASSURING SUPERIOR STABILITY IN BOTH THE WATER AND THE AIR! EXCITING NEW GRAPHICS AND COMFORTABLE FOOT PADS MADE THE **SKURFER® BLAST** A FULLY DYNAMIC BOARD.
COLORS AVAILABLE: MAGENTA, YELLOW

SKURFER® HAT — BUILT-IN VELCRO POCKET IS PERFECT FOR HOLDING KEYS AND MONEY. ONE SIZE FITS ALL WITH THE EASY VELCRO SIZE ADJUSTMENT. BREATHABLE 100% COTTON.

ROPES — 60′ OF AWSA APPROVED 12 STRAND SKI LINE. GIVES YOU THE VERSATILITY OF TAKE-OFF LOOPS AT INCREMENTS OF 15′, 30′, 45′, and 60′. DESIGNED WITH **SKURFER®** PERFORMANCE IN MIND. FLOATING HANDLE IS ANATOMICALLY DESIGNED TO FIT YOUR NATURAL GRIP.

SKURFER® SAFETY FLAGS — BRIGHT ORANGE SAFETY FLAG MEETS ALL COAST GUARD REGULATIONS.

VISORS — LOGO VISORS MADE OF LIGHTWEIGHT FOAM ARE FUN AND COMFORTABLE TO WEAR. THEY FLOAT, TOO!

SKURFER ® WATER SPORTS, INC.

622 AIRPORT RD. • OCEANSIDE, CA 92054 • (619) 722-5000 • FAX (619) 721-6306 • TELEX 695499WU

Sentinel

1987/1988 AUTHORIZED DEALER AGREEMENT & PRICE LIST

BOARDS: SUGGESTED RETAIL

* RAGE	$240.00
* BLAST	$190.00
* LAUNCH	$150.00

NECESSITIES:

* VESTS	$52.00
* ROPES	$30.00
* BOARD BAGS	$27.00
* T-SHIRTS	$12.00
* HATS	$12.00
* SAFETY FLAGS	$3.50
* VISORS	$2.50

PROMOTIONAL ITEMS:

* VIDEOS	$25.00
* DISPLAY STANDS	$40.00
* BANNERS (LARGE)	$20.00
* BANNERS (SMALL)	$10.00

* **FREE** VIDEO W/16 BOARD ORDER!
* **FREE** STAND W/40 BOARD ORDER!

DEMOS: (When Available)

* RAGE	$105.00
* BLAST	$85.00
* LAUNCH	$65.00

BOARD DISCOUNT PROGRAM:

* 1-4 BOARDS	40% OFF (COD ONLY)
* 5-15 BOARDS	40/5 OFF
* 16-39 BOARDS	40/10 (1/2 FFA)
* 40-59 BOARDS	40/15 (FFA)
* 60 + BOARDS	40/20 (FFA)

NECESSITY DISCOUNT PROGRAM:
(Based on Board Volume)

* 1-15 BOARDS	40% OFF
* 16-39 BOARDS	40/10 (1/2 FFA)
* 40 + BOARDS	40/20 (FFA)

AD ALLOWANCE & DATING PROGRAMS:
(Orders **must** be received **prior** to **11/30/87**)

* 4% AD ALLOWANCE- MINIMUM VOLUME: 5 BOARDS. ALLOWANCE WILL BE CREDITED ON YOUR INVOICE.

* SHIP PRIOR TO 1/1/88	3/30 NET 90
* SHIP BETWEEN 1/1/88 & 3/31/88	2/30 NET 60
* SHIP AFTER 3/31/88	2/10 NET 30

TERMS:
F.O.B. GARDENA, CA
2/10 NET 30 ON APPROVAL OF CREDIT APPLICATION.

CONDITIONS OF AUTHORIZED DEALERSHIP AGREEMENT:

* Skurfers are to be sold at **AUTHORIZED DEALERS ONLY**. Each store location shall enter into a **SEPERATE** Authorized Dealership Agreement with Skurfer Water Sports, Inc.
* Accounts past due will forfeit **ALL** quantity discounts, freight allowances, and ad allowances.
* A 1.5% finance charge per month will be collected on all past due accounts.
* Collection expenses/attorney's fees will be added if an agency/attorney is employed for collection.
* Shipping expenses, including a 10% restocking fee are the liability of the dealer refusing shipment.
* All prices and terms are subject to change without notice.

STORE NAME _____ SIGNED _____

ADDRESS _____ TITLE _____

CITY _____ ST ____ ZIP _____ DATE _____

PHONE NUMBER _____ REP SIGNATURE _____

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CREDIT APPLICATION

COMPANY NAME: _____ DATE: _____
ACCOUNTS PAYABLE CONTACT _____ PHONE: _____

BILLING ADDRESS:
STREET: _____
CITY: _____ ST: ____ ZIP: _____

SHIPPING ADDRESS:
STREET: _____
CITY: _____ ST: ____ ZIP: _____

[ ] PROPRIETORSHIP [ ] PARTNERSHIP [ ] CORPORATION

NAME: _____ TITLE: _____
NAME: _____ TITLE: _____
NAME: _____ TITLE: _____

RETAIL SELLERS #[CA ONLY]: _____
HOW LONG IN BUSINEES: _____ YEARS
HOW LONG AT PRESENT LOCATION: _____ YEARS
OPERATIONAL YEAR ROUND: [ ] yes [ ] no

BANK REFERENCE: _____ BRANCH: _____
CONTACT: _____ PHONE: _____
STREET: _____ CITY: _____ ST: _____ ZIP: _____

TRADE REFERENCES FROM WHICH YOU PURCHASE FROM ON OPEN ACCOUNT:
[PLEASE LIST WATER SPORT COMPANIES ONLY]

1. _____
2. _____
3. _____
4. _____

Name Address City State Zip Phone Contact

WE BELIEVE OUR FIRM IS FINANCIALLY ABLE TO MEET OUR COMMITMENTS. WE EXPECT TO PAY YOUR INVOICES PROMPTLY, AND ACCORDING TO YOUR TERMS.

SIGNED _____

Name Firm Name

INDIVIDUAL PERSONAL GUARANTEE

I, _____ residing at _____
for and in consdideration of your extending credit at my request to: _____
of which I am _____.

(Hereinafter referred to as "Company") Title hereby personally guarantee to the payment at Skurfer Inc. in San Diego, California of any obligation of the above named Company and I hereby agree to bind myself to pay you on demand any sum which may become due to you by the Company whenever the Company shall fail to pay the same. It is understood that this guarantee shall be continuing and irrevocable guarantee and indemnity for such indebtedness of the Company. I do hereby waive notice of default, non-payment and notice thereof and consent to any modification or renewal of the credit agreement hereby guaranteed.

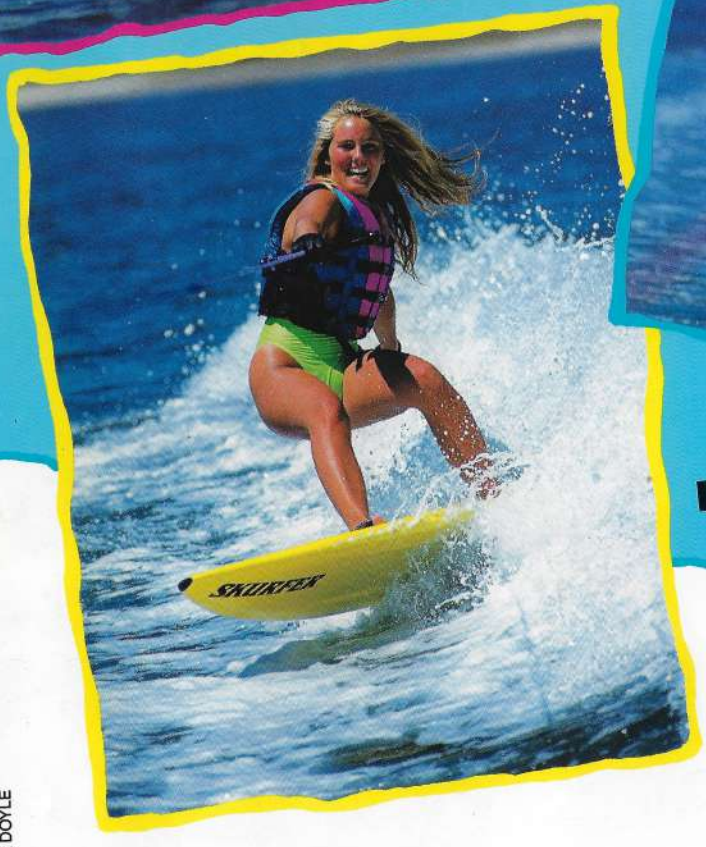
SIGNATURE: _____ WITNESS: _____

three good reasons to buy ...

SKURFER®

BLAST

RAGE



LAUNCH

PHOTOGRAPHY: RICK DOYLE

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A DIVISION OF SENTINAL WATERSPORTS, HYANNIS, MA